



12 Week Internship Rotational Schedule

The 12 week schedule can be adjusted to fit an 8 or 10 week program

Module 1

Week 1:

Day 1 - Introductions and Orientation, Safety and Equipment Training

Day 2 - Drive-through of properties and customer calls with mentor

Day 3-5 - Shadow different account managers and become familiar with all branch properties

Weeks 2 -5: (4 weeks)

Mow crew (2 weeks maximum)

Detail / Enhancement crew (2 weeks maximum)

Preventative maintenance on equipment

Module 2

Week 6: (1-2 weeks)

Installation Job

Seasonal Color (location specific)

Module 3

Week 7-8 (1-2 weeks)

Irrigation Management (1 day with superintendent to learn about controllers)

Fertilization/Chemical Applications

Spend time with Fertilizer/ Pesticide Spray Superintendent

Module 4

Week 9-10:

Bidding and Pricing

Plant Sourcing

Sales and Business Development

Week 11-12

Intern's choice or special project

TBD (Dependent upon intern's interests)

Management Shadowing

Every week (minimum one day/ week)

Spend time with mentor on morning start up

Client calls with mentor

Scheduling

Customer relations training (by observation)

Management of crews (by observation)

Safety emphasis (conducts / leads minimum of one safety meeting during internship)